# **TIMI**

### MARKET RESEARCH FOR DATA ANALYSIS SOFTWARE

**COUNTRIES: DE, US, FR, UK** 





#### Context & Requirements

- <u>Hypotheses</u>: Companies are facing major challenges in data analysis while emerging opportunities and trends can be expected over the next two years
- Question: What are the current state and challenges of data analytics in companies, and what are the trends and opportunities to be taken into account?
- <u>Objectives:</u> Evaluate current data analytics challenges and discover trends and opportunities



## Solutions

- Conduct a quantitative B2B survey targeting 100 CTOs per country
- Analyze market trends and evaluate existing tools by reviewing industry reports
- Create a White Paper detailing market trends and tools, then share the results via a LinkedIn campaign for increased visibility



## Results

- Analysis of business sector dynamics and future challenges related to data use
- Analysis of differences in company performance according to their use of data
- Assessment of CTOs' two-year vision for data analysis



